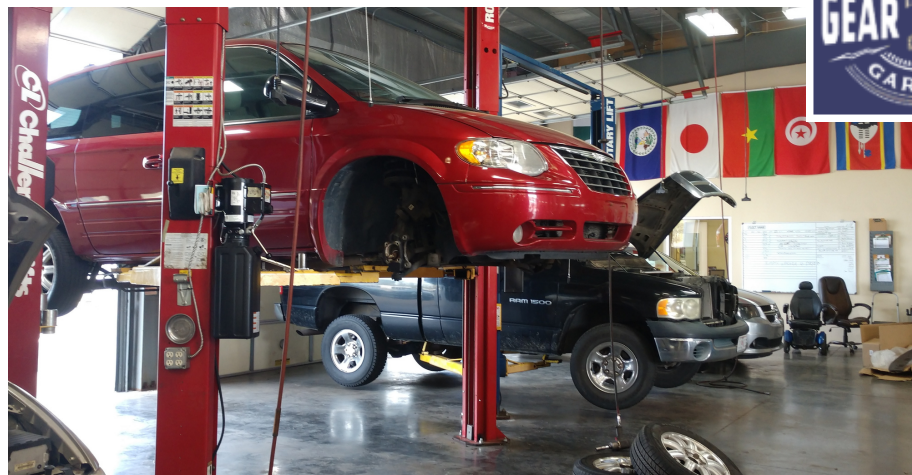


# GOSPEL GEARHEAD GARAGE WORKS TO LOWER COSTS



## Gospel Gearhead Garage Previous Year Averages

- ~100 sets of tires
- ~350 oil changes
- ~10 transmission replacements
- ~50 brake jobs
- ~30 sets of spark plug
- ~20 oil filter housings
- ~40 batteries
- ~60 sets of wipers
- ~2 engines
- Alignments, AC & exhaust systems, windshields and accident repairs, transmission cooler lines, alignments, camshafts and rockers, headliners, suspension, and more
- Bidding out for best prices on parts

Shop staff and volunteers repair and sell retired fleet vans and donated vehicles to support the Righteous Rides missionary fleet.

## VISION AND PRACTICALITY: A CAR DONOR'S PERSPECTIVE

Righteous Rides staff recently received this email from a friend of our volunteer, Don Smith. Don's friend had donated a car but forgot to remove the license plate.

*I don't sell cars very often so I don't know the protocol. But should I get the license plate off of the Murano? If so, would you remove it and ask Don to bring it in and I'll get it from him?*

*I toured the facility with Mark and was very impressed with the planning that has gone into the ministry. I have a deep business background and so appreciated the many wise decisions:*

- 1) Reducing variation by using a constant car model
- 2) Hangar queens for parts
- 3) Selling donated vehicles and using funds to buy vehicles that comply with the fleet profile
- 4) Regional hubs

*All this keeps the costs down and the vehicle quality up (cleanliness, reliability, convenience) to assist missionaries in their service to the Lord. It reminds me of the Bible comments about the women around Jesus who supported him financially in Luke 8:3 and those who acted as a support system by going ahead of him to a place to prepare for his arrival. Support is usually not as visible as front line, yet the front line is ineffective, or less effective, without the support.*

*I enjoyed seeing vision and practicality come together in the Righteous Rides ministry.*



Shop Manager Keith Kersting pulls a part from one of RR's hangar queens.

Hangar queens: grounded aircraft which are kept so that their parts can be used in other aircraft.